



Community Health Workers

Integrating Clinical and Community into Team Based Patient Care

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Director, Diabetes Management

Southcoast Health



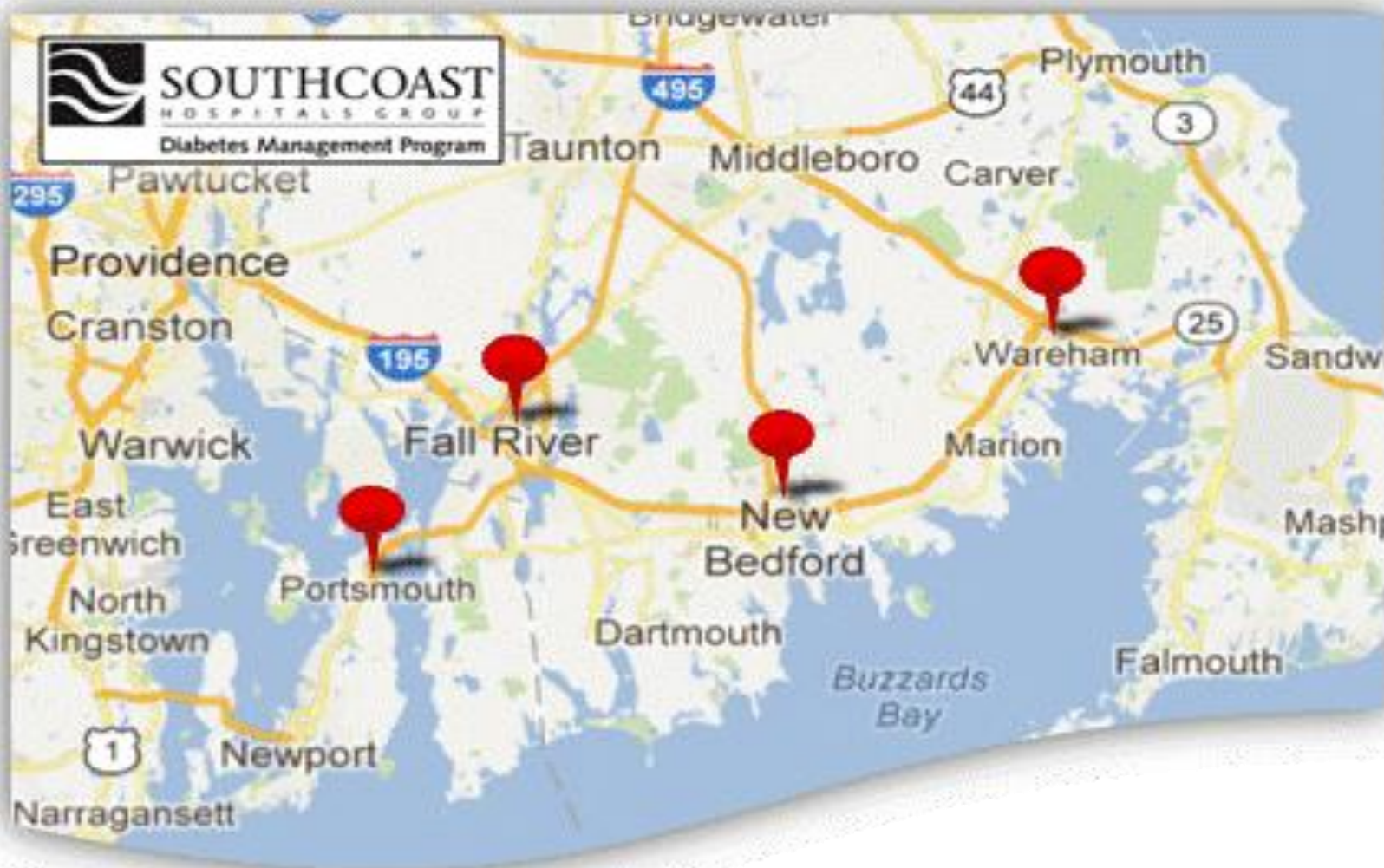
Objectives

Create a new model of care for primary care

Incorporate CHWs into a team based approach for patient care to improve diabetes management



Transforming Communities: CHWs Improving the Health of Our Region





Program Development

- Literature review for best practice
- Site visits and interviews
- Define priorities
- Care delivery model
 - Patient recruitment process
 - Communication
 - Documentation
- Education program
- Resources
- Metrics & Data Collection



Define priorities

Improve

- Patient self-management
- Medication management
- Patient attendance at DSME*
- Patient experience

Reduce

- “No shows” to DSME, PCP appointments
- ED visits, preventable hospital admissions/readmissions
- Total Medical Expense (TME) to the health system

Create

- Awareness of the value of CHWs as part of a care team
- Physician champions to advocate for the role of CHWs in our health system.





CHW Process for Patient Recruitment/Communication

- Patient selection criteria
 - $A1c \geq 8\%$, medically and socially complex
- Provider referral form
- Documentation
- Database
- Communication process
- Integration of technology (e.g. iPads, iPhones)
- Bi-weekly meetings with providers
- Monthly meetings with CHWs and CDEs



Database and Documentation

CHART Tracking System

▼ List Criteria

Patients

Refresh

Patient Record

Patient Demographics

Add Save Delete Copy Revert

Patient Demographics	Address/Contact Information												
Patient Name: <input type="text"/>	Address-Street: <input type="text"/>												
eClinicalWorks Number: <input type="text"/>	Address: <input type="text"/>												
Medical Record Number: <input type="text"/>	City, State, Zip: <input type="text"/>												
Account Number: <input type="text"/> Id: <input type="text"/>	Primary Phone: <input type="text"/>												
Patient Date of Birth: <input type="text"/> Select a date 15	Secondary Phone: <input type="text"/>												
Gender: <input type="text"/>	Patient Status: <input type="text"/>												
Language Data	Other Data												
English Speaking: <input type="text"/>	Admission Date: <input type="text"/> Select a date 15												
Language Spoke: <input type="text"/>	D/C Inpatient Unit: <input type="text"/>												
Literacy Barrier: <input type="text"/>	D/C Diagnosis: <input type="text"/>												
Patient Provider Data	Appointment Data												
Program Referral Type: <input type="text"/>	Primary Care Appt: <input type="text"/>												
Program Referral Source: <input type="text"/>	*If No, Why? <input type="text"/>												
Primary Care Physician: <input type="text"/>	Appt. Date: <input type="text"/> Select a date 15												
Endocrinologist: <input type="text"/>	Comments: <input type="text"/>												
Clinical Data: Co-Morbidities	L.A.C.E.												
Pick Category: <input type="text"/>	<table border="1"><thead><tr><th>Category</th><th>Points</th></tr></thead><tbody><tr><td>Length of Stay: <input type="text"/></td><td></td></tr><tr><td>Acute Admission: <input type="text"/></td><td></td></tr><tr><td>ER Visits(previous 6 months): <input type="text"/></td><td></td></tr><tr><td>Comorbidity Points: <input type="text"/></td><td></td></tr></tbody></table>	Category	Points	Length of Stay: <input type="text"/>		Acute Admission: <input type="text"/>		ER Visits(previous 6 months): <input type="text"/>		Comorbidity Points: <input type="text"/>			
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Inpatient Follow-Up

CHART Encounter

Add Save Delete

Date	Encounter Type	Referral Status

Encounter Entry

Encounter Date: Select a date 15 Community Health Worker:

Referral Status: Encounter Type:

Encounter Information

Encounter Description:

Encounter Questions:

Barriers to Care and Management of Diabetes

Barrier:

Barrier to Care	Key Id
<input type="text"/>	



Education Program and Resources

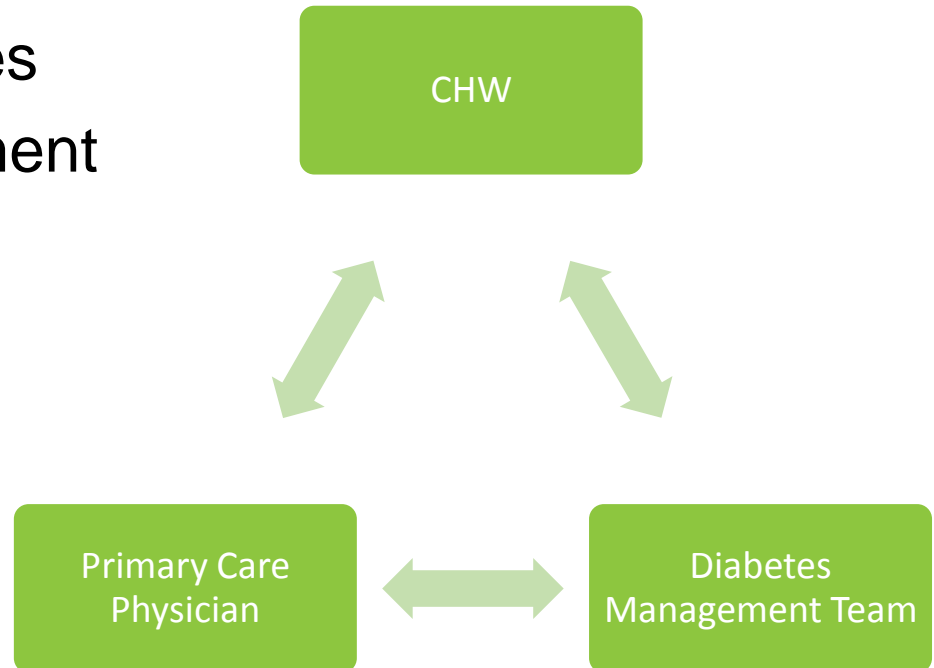
- CHW Training Curriculum based upon the *Core Competencies Massachusetts Board of Certification of Community Health Workers*
- Added 50 hours of diabetes specific education that included:
 - Peer Leader Education by the *International Diabetes Federation*.
 - Motivational interviewing, coaching techniques and role play
 - Southcoast Health's DSME program
 - SC Policy and procedures related to PHI and security issues
- Created a tool box of resources for patient education



CHW Projects: Models of Care

1. Blue Cross Blue Shield of Massachusetts Demonstration Project (05/2013 to present)

- Triad of care for diabetes
- Regular case management meetings with providers
- Ongoing



CHW Projects: Models of Care

2. CHART *: Improving Patient Engagement and Satisfaction through Skilled Navigation and Community Health Worker Support 02/2014-10/2014

- Located on-site at multi-practice primary care facility
- Diabetes Nurse Navigator
- Warm Handoff
- CHW identified and implemented creative strategies to overcome barriers to care
- iPads for teaching and coordination of clinical care*

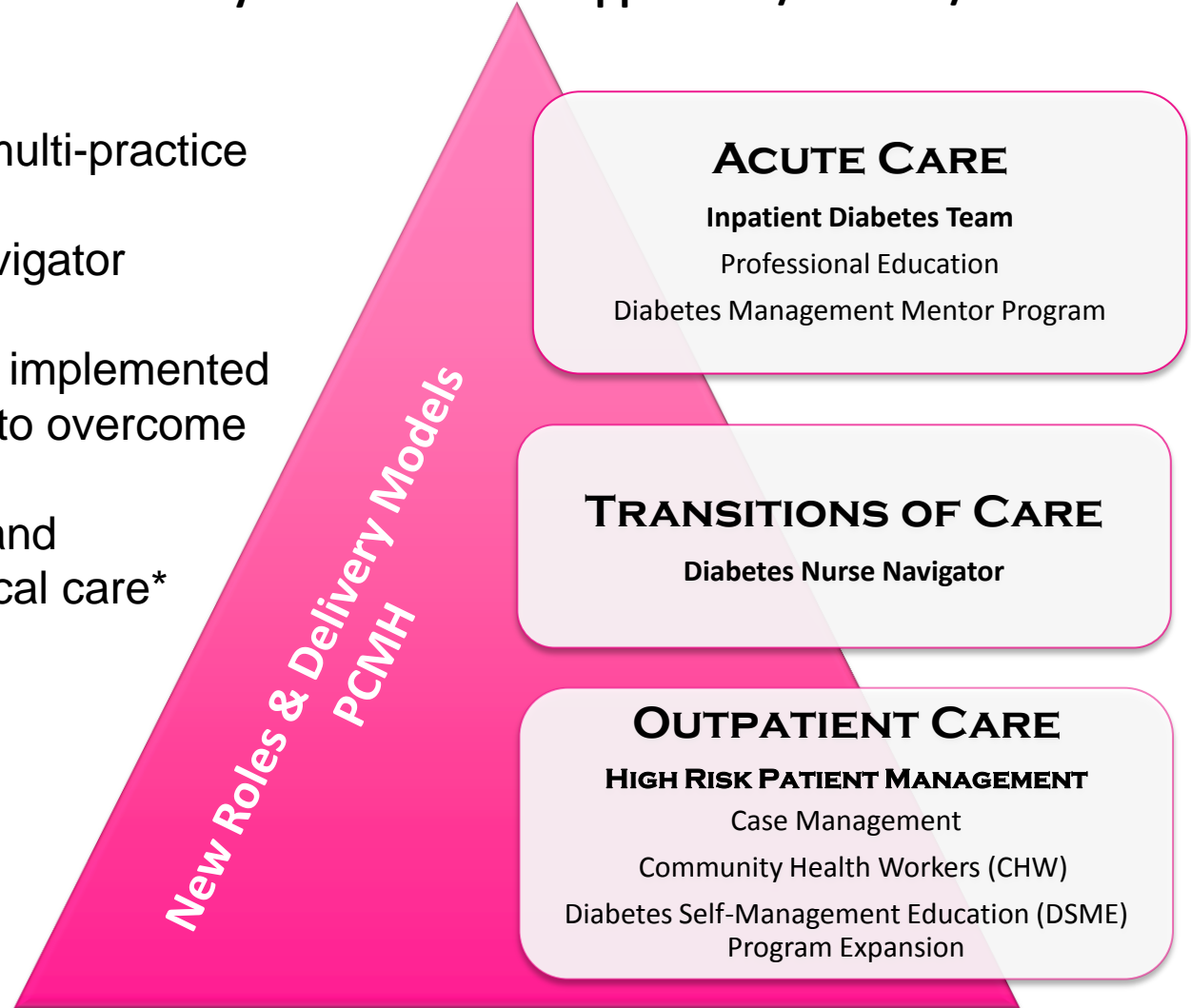


CHART Phase 1: Funded by the Commonwealth of Massachusetts, Health Policy Commission 2014

CHART: Community Hospital Acceleration, Revitalization and Transformation



Strong Foundation for the Future

- Each project has contributed to the success of the next.
- Work is progressive
- We have applied lessons learned and continue to move forward.



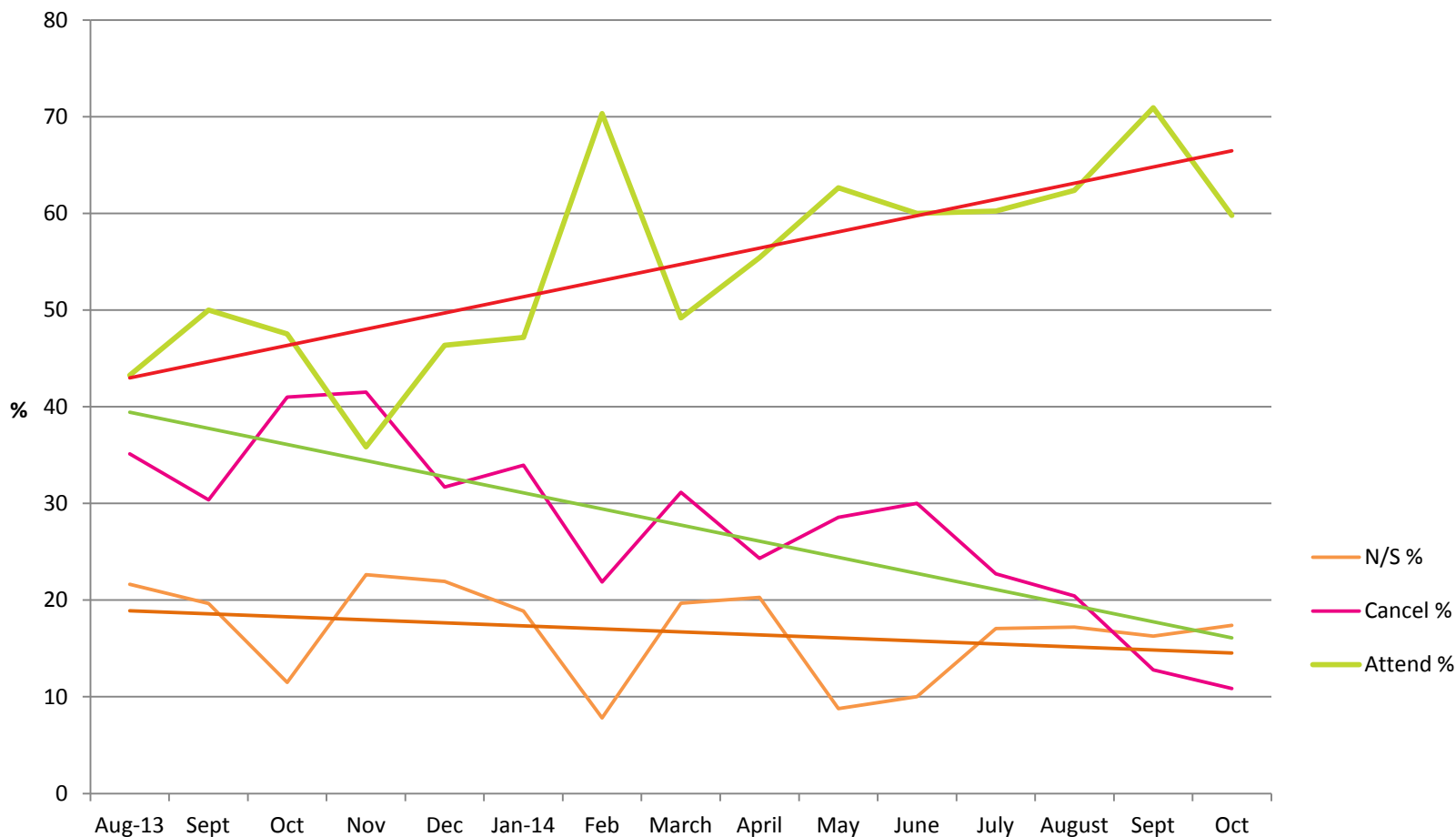


Results: What We Measured

- Patient Activation Measure (PAM) Scores
- Patient satisfaction
- Post-acute discharge follow-up appointment with PCP
- Patient refusal rate of service
- Service Intensity (CHW)
- Provider and **patient satisfaction**
- **No show rates for ambulatory diabetes management**
- Clinical measures
 - **A1C**
 - Hypertension
 - Cholesterol
 - Weight



Percent of No Show, Cancel and Attend for Diabetes Education (Rosebrook) Aug 13 to Oct 14



Numerator: The number of no show, cancel and attend appointments

Denominator: The total number of available appointments

Target: No show < 25% Baseline: No Show ~ 50%

Totals: No Show 226 Cancel 386 Attend 738 Booked Appts 1361



Patient Satisfaction

“It was helpful to have a CHW as part of my team.”

- 80% strongly agree
- 20% somewhat agree

“In general, I learned something new about my diabetes.”

- 80% strongly agree
- 20% somewhat agree



Clinical Outcomes

Excellent clinical results (CHART):

- Average A1c decrease who received DSME: 2.4%
(14 patients had pre and post A1c)
 - Range of decrease: 0.5% to 6.6%
- CHW Intervention only: Initial 13.2%
Follow-up 7.6%
- Greatest decrease in A1c with both CDE and CHW intervention.
 - Range of decrease: 3.1% to 6.6%
- Within 6 months: 41% of patients achieved an A1c \leq 8%
(n=19 patients)
- Six patients who experienced an increase in A1c had neither CDE nor CHW intervention



Results: What We Have Learned

- Face to face interaction is highly successful to engage patients in self-care (89% engagement) enhanced with provider participation
- Multiple touch points (average 7-10) for engagement
- Successful in eliciting information from patients, critical to the clinical care plan
- Translated medical treatments, simplified and culturally relevant
- Clinical outcomes may take a year or more to be realized



Results: What We Have Learned (con't)

- Support/encouragement in home environment
- Facilitated shared decision making
- Developed unique, innovative and creative patient specific strategies
- Provided education of clinical staff regarding root causes for “non-adherence” to treatment
- CHWs need access to clinical supervision to define boundaries of care and when to seek professional help



Challenges: Moving forward

- Sustainability of model
- Team based care--new
- Reimbursement
- Discharge criteria
- Reporting clinical information to providers
- Over “medicalization” of CHW role
- Demonstration of value to healthcare

Diabetes Team (CHART)



Missing: Robin Zora, RN, MS, CDE, CDOE
Cathy Bowers, RN, RD, CDE
CHW: Valentina Martinez and Ana Silva



For more information contact:

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